

Bosch Communications Systems Telex Communications, Inc.

RadioCom[™], Audiocom[®] and Headsets – Intercom Systems

Mark Gubser - Product Manager Telex RadioCom[™] and Audiocom[®] Intercom Products

Security Systems

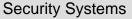






BTR-24 and Telex Legacy[™]

- Background
- ✓ System Features
- ✓ BTR-24 <VS> Telex Legacy™
- Operation
- Price Sheet Review
- ✓ Telex <vs> The Competition



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BACKGROUND

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• Technology initially developed as a Voice Translation Listening Device

- ✓ 1000+ Radio Receiver's w/ One Access Point (20,000 seat auditorium)
- ✓ 60 Selectable Audio Channels Translating 59 Languages simultaneously
- ✓ Technology adapted for full duplex intercom applications 3 Audio Channels
- ✓ IEEE 802.11b "WiFi" standard
- ✓ Introduced as Telex Legacy[™] January 2006 to High School Football Coaches





BTR-24 and Telex Legacy[™]- SYSTEM FEATURES

- License Free Operation
- Full Duplex Wireless Intercom System
- Easy Setup
- Up to 14 users (10 Beltpacks full duplex) with one Base Station
- Encrypted audio 64 Bit DES encryption key
- 3 Audio Channels (Ch 1, Ch 2 & Ch 1+Ch 2)
- Base Station automatically selects clearest RF channel (ClearScan[™])
- Easy to read Base Station channel display
- Manual channel selection available
- Button "Lock" selection available
- Base Station and Beltpack utilize rechargeable lithium ion battery packs
- Base Station can be powered from battery pack or wall power supply
- Low battery and charge indicators on Base Station and Beltpack
- End user ability to change encryption key
- Utilizes IEEE 802.11b "WiFi" operating standard
- 2.4 GHz (11 Operating Channels)





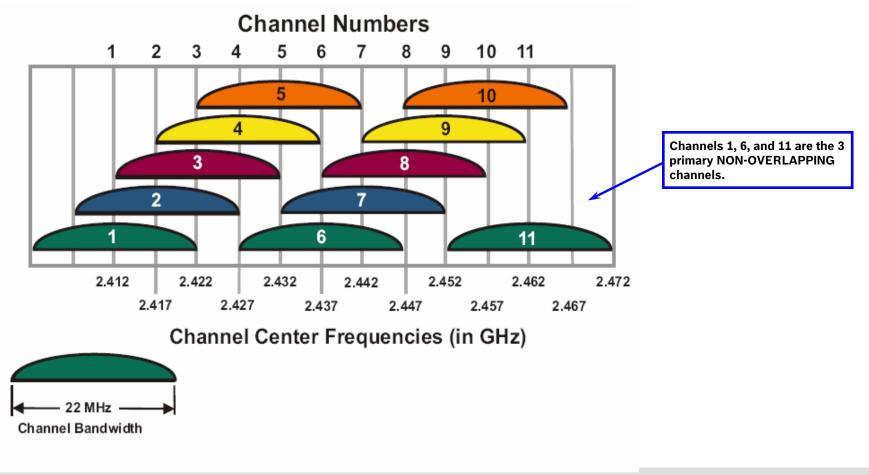


TR-24



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BTR-24 and Telex Legacy[™]- WIRELESS CHANNELS



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FUNDAMENTAL DIFFERENCE

• BTR-24/TR-24

- ✓ Ordered Individually or as 3 Beltpack System (SYS-243)
- ✓ All beltpacks shipped with same SSID and Encryption Code
- ✓ Systems easily expandable by adding beltpacks
- ✓ Priced HIGHER than Telex Legacy™
- ✓ INTENDED FOR ALL MARKETS....EXCEPT COACHING

Telex Legacy[™]

- ✓ Ordered as SYSTEMS ONLY (Legacy 3, Legacy 4...Legacy 10)
- ✓ Systems are programmed with unique SSID Code
- ✓ Systems can be expanded, but programming information needed by factory (SSID Code and IP Codes from existing system)

✓ INTENDED FOR COACHING MARKETS....ONLY

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• TR-24 and XO-1 Beltpacks ARE SIMILAR

- ✓ Same Beltpack Case
- ✓ Similar Top Panel/Buttons Different Color
- Similar Functionality TR-24 has Added Features
 - 1) Local Side Tone Adjustment at Beltpack
 - 2) Talk Button Program to "Momentary Only"
 - 3) TR-24 "REMEMBERS" Last Operational Setting (XO-1 Does Not)
 - ➡ Wireless
 - ➡ Master Wireless
 - ➡ Wired

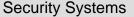






XO-1







• BTR-24 and XO-AP Base Stations ARE NOT SIMILAR - Mechanically

✓ <u>BTR-24</u>

- Rack Mountable
- TNC Antenna Jacks on Back Panel
- Ships with 19" Rack Mount Hardware
- Ships with Wall Mount Hardware
- Ships with 3db Omni Antennas



✓ BTR-24 and Telex Legacy[™] have Similar Operating Characteristics











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• BTR-24 and XO-AP Base Stations ARE NOT SIMILAR - Mechanically

- ✓ **XO-AP** is not Rack Mountable Designed for Table Top Use
 - TNC Antenna Jacks are on Top of Unit
 - Top Mount Antenna Stud for Use with Supplied Goose Neck Mount
- ✓ BTR-24 and Telex Legacy[™] have Similar Operating Characteristics





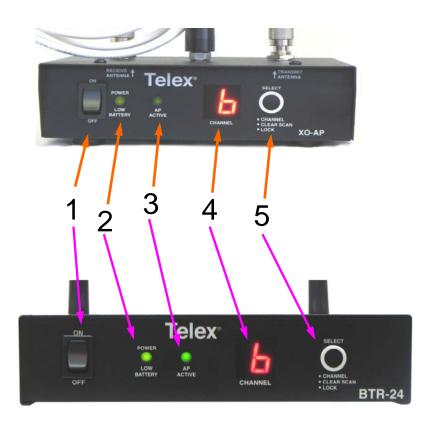




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BTR-24 and XO-AP Base Station Operation



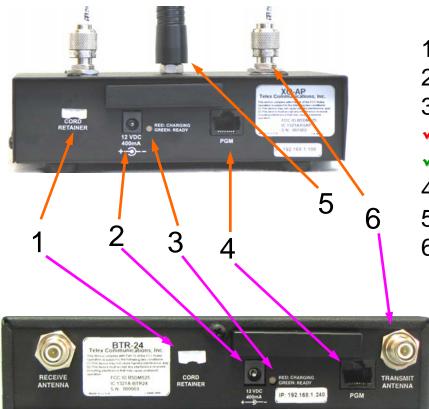
- 1. Power On/Off Switch
- 2. Power/Low Battery LED Indicator
- ✓ **GREEN** Battery OK (Power ON)
- **RED** Low Battery, Needs Charged
- 3. AP Active LED Indicator
- 4. RF Channel LED Display
- 5. Select Button
- ✓ ClearScan
- Channel Select
- ✓ Lock



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BTR-24 and XO-AP Base Station Operation



- 1. Power Cord Retainer
- 2. Power Input/Charge Jack
- 3. Charge LED Indicator
- **RED** Battery Charging
- ✓ **GREEN** Battery Charged
- 4. Programming Jack
- 5. Antenna Mount (XO-AP Only)
- 6. Transmit and Receive TNC Antenna Jacks

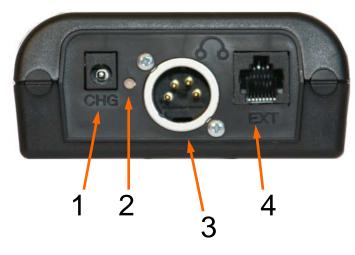


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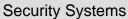
TR-24 and XO-1 Beltpack Operation







- 1. Battery Charge Jack
- 2. Battery Charge LED Indicator
- ✓ **GREEN** Battery Charged
- ✓ **RED** Beltpack Battery Being Charged
- 3. Headset Connector (Dynamic Mic Only)
- ✓ Mic Level Adjustment (Mic -)
- 4. Programming Jack



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TR-24 and XO-1 Beltpack Operation



Telex® BATTERY MC - Correction of the correctio

- 1. Power On/Off Switch & Volume Control
- 2. Power/Low Battery LED Indicator
- GREEN Battery OK (Power ON)
- RED Low Battery, Needs Charged
- "GREEN" ("1" or "O") Channel Select Button & LED Indicator
- 4. Talk Button
- "Blue/Red" ("2" or "X") Channel Select Button & LED Indicator

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XO-1

TR-24 and XO-1 Beltpack Operation

TR-24



Press and Hold Together for 3 Seconds >Continue to Press Talk and Adjust Mic Level with Blue or Green Button



>Continue to Press Talk and Adjust Mic Level with Red or Green Button

⇒ Mic Level Adjust

- Press/Hold "Talk & Green" Button for 3 Seconds
- "Mic Adjust" Voice Prompt Heard
- Continue pressing "Talk" Button and press "Green (mic -) or "Blue/Red" (mic +) to make level changes
- Voice prompts "1-10" heard while making the adjustments

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X0-1

TR-24 and XO-1 Beltpack Operation

TR-24



Press and Hold Together for 3 Seconds >Continue to Press Talk and Local Side Tone Level with Blue or Green Button



NOT AVAILABLE ON XO-1

⇒ Local Side Tone Level Adjust

- Press/Hold "Talk & Blue" Button for 3 Seconds
- "Side Tone Adjust" Voice Prompt Heard
- Continue pressing "Talk" Button and press "Green (mic -) or "Blue/Red" (mic +) to make level changes
- Voice prompts "1-10" heard while making the adjustments

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XO-1

TR-24 and XO-1 Beltpack Operation

TR-24





X0-1

NOT AVAILABLE ON XO-1

⇒ Talk Button set to "Momentary Only"

- Press/Hold "Talk & Blue & Green" Button for 3 Seconds
- "Momentary" Voice Prompt Heard
- Talk Button will only function when pressed and held
- To change back to "Push to Latch" operation, Press/Hold "Talk & Blue & Green" Button for 3 Seconds until "Momentary" Voice Prompt Heard

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TR-24 and XO-1 Beltpack Modes of Operation

TR-24



<u>The TR-24</u> will remember the Operation Mode last set in when turned OFF and back ON.

<u>The XO-1</u> will always return to "Wireless" mode when turned OFF and back ON.



- 1) "Wireless"
- Normal Mode Of Operation with a Base Station
- Default as shipped from Lincoln
- 2) "Master Wireless" (Not intended for Telex Legacy™)
- Turns Beltpack into a "roving" Base Station
- Tour Groups

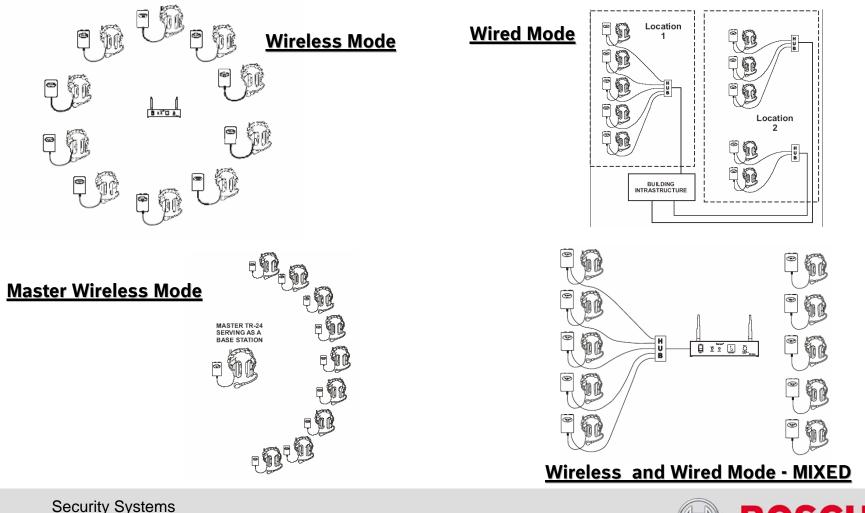
- Press and hold button during start up to set Operation Mode
- 3) "Wired" (Not intended for Telex Legacy[™] ... except for Software Rev)
- Turns Radio Card off in Beltpack
- Wired connection to Hub
- Provides Software Rev via "Voice Prompt"

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Modes of Operation & Systems Examples

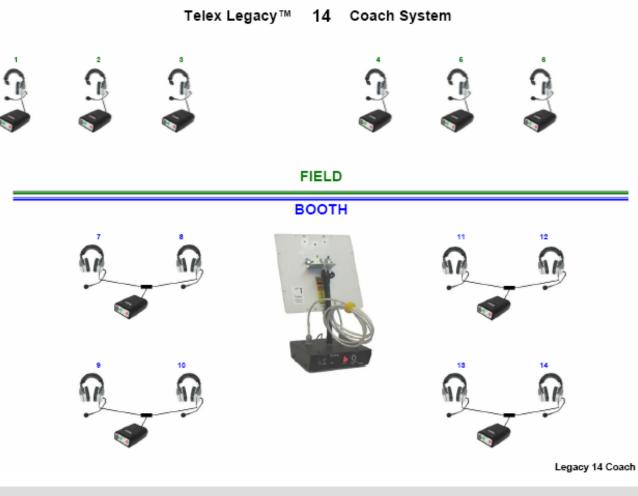


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XO-1 System Configuration



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| | | | NTERCOM |
|--------------|-----------------------------|--------------|---|
| 2.4 GHz Mu | lti-Chanr | iel Wireles | s Intercom |
| | Model | ltem # | Description |
| | BTR-24 | PRD000066000 | 2.4 GHz multi-channel wireless Base Station Access Point. Includes omni antennas, built in battery pack rack mounts and US power supply. |
| OROR I | ▶ TR-24 | PRD000065000 | 2.4 GHz multi-channel wireless beltpack with A4M headset connector. Includes built in battery pack and US power supply. |
|) | SYS-243 | SYS00007000 | beltpacks, BTR-24 base station, omni antennas, rack mounts and US power supply. |
| 2.4 GHz Tele | ex Legac | y Coaches | s Wireless Intercom |
| | LEGACY 3 | 301950005 | 3 Coach Wireless Intercom System, includes XO-AP base station, US power supply, gooseneck antenna mount, dual diversity flat patch antenna (11db), carry case and 3 XO-1 beltpacks with A4M headset con- nector |
| ► | LEGACY 4 | 301950006 | Same as Legacy 3 except 4 XO-1 beltpacks |
| | LEGACY 5 | 301950001 | Same as Legacy 3 except 5 XO-1 beltpacks |
| • | LEGACY 6 | 301950007 | Same as Legacy 3 except 6 XO-1 beltpacks |
| • | LEGACY 7 | 301950008 | Same as Legacy 3 except 7 XO-1 beltpacks |
| • | LEGACY 8 | 301950009 | Same as Legacy 3 except 8 XO-1 beltpacks |
| • | LEGACY 9 | 301950010 | Same as Legacy 3 except 9 XO-1 beltpacks |
| • | LEGACY 10 | 301950011 | Same as Legacy 3 except 10 XO-1 beltpacks |
| | LP-X01 | 301950002 | XO-1 Beltpack and Battery Charger |
| R | LP-XOAP | 301950003 | XO-AP Base Station and Battery Charger |
| | 2.4 GH | z Wireless | Intercom Accessories |
| + | RA-3 | 302054003 | Omni Antenna (3db), with TNC reverse polarity connector |
| • | RA-7 | 302054004 | Omni Antenna (7db), with TNC reverse polarity connector |
| • | RA-5 | 302054005 | Omni Antenna (5db), magnetic mount with TNC reverse polarity connector |
| • | FP-11 | 302054006 | Flat Panel Directional Antenna (11db) with TNC reverse polarity connector |
| | ANT-FP | 302054001 | Dual Diversity, Flat Patch Antenna with Dual Coax, 11dBi |
| | ANT-FPM | 302054000 | Metal Tilt and Swivel Antenna Mounting Bracket for ANT-FP Antenna. Use for permanent mounting of ANT- FP Flat Panel Antenna. |
| • | RPT-3 | 302054007 | 3 FT Coax with TNC reverse polarity connector |
| • | RPT-10 | 302054008 | 10ft Coax with TNC reverse polarity connector |
| • | TNC-RP | 302054009 | TNC reverse polarity coupler (jack to jack) |
| • | CC-24 | 302054010 | Carry case for BTR-24 System |
| • | LP-CC | 550257 | Carry case for Telex Legacy System, includes dual element flat panel antenna and gooseneck mount |

Price Sheet Review

Telex Legacy[™] System ships complete with carry case, base station, beltpacks, power supplies/chargers, antenna and antenna mount.

BTR-24/TR-24 can be order as a 3 Beltpack System (SYS-243) or as individual components.

The **BTR-24** ships with 19" rack hardware, wall mount hardware, power supply/charger and 3db omni antennas (RA-3).

The **SYS-243** System ships complete with carry case, base station, 3 beltpacks, power supplies/chargers and 3db omni antennas.

The **TR-24** Beltpack ships with a power supply/charger.

AB-24 302054013 AB-24 Antenna Bracket w/ 6ft Coax

US power supply for BTR-24, TR-24 and Telex Legacy

Headset Y cable for Telex Legacy

Nylon Belt, Adjustable

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302054012

532091000

302054002

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LG-Y

LG-PS

XOB

| FEB-19-2007 INFORMATION SUBJECT TO CHANGE | BTR-24 vs Telex Legacy | |
|---|---|---|
| | BTR-24/TR-24 | TELEX LEGACY™ |
| 2.4 GHz WiFi SYSTEM (802.11b) | YES - 11 Channels Available | YES - 11 Channels Available |
| BASE STATION - BATTERY OPERATION or WALL WART | YES | YES |
| BASE STATION - RACK MOUNTABLE | YES | NO |
| BASE STATION - FREE STANDING | YES | YES |
| REAR MOUNT ANTENNA JACKS | YES | NO |
| TOP MOUNT ANTENNA JACKS | NO | YES |
| TOP MOUNT ANTENNA | YES - With Optional Magnetic Mount Antennas | YES |
| BASE STATION ANTENNA SHIPPED WITH PRODUCT | Qty 2 - 3db OMNI | Qty 1 - 12 db DUAL ELEMENT FLAT PANEL |
| CONNECTIVITY TO PARTY LINE OR MATRIX | NO | NO |
| CLEARSCAN (Automatic on start up or Manual) | YES | YES |
| MANUAL CHANNEL SELECT | YES | YES |
| CHANNEL LOCK | YES | YES |
| 19 INCH RACK MOUNT BRACKET | YES - Included with Product | NO |
| WALL MOUNT BRACKET | YES - Included with Product | NO |
| USER PROGRAMMING FOR ENCRYPTION CODE | YES - Cable Included with Product | YES - Cable Included with Product |
| 3 AUDIO CHANNELS, CHANNEL A, CHANNEL B & CHANNEL A+B | YES | YES |
| MIC LEVEL ADJUST AT BELTPACK | YES | YES |
| SIDETONE LEVEL ADJUSTMENT AT BELTPACK | YES | NO |
| TALK SWITCH PROGRAMMABLE TO "MOMENTARY ONLY" | YES | NO |
| BELTPACK PROGRAM TO "MASTER WIRELESS" - TOUR GROUP LEADER | YES | NO |
| BELTPACK PROGRAM TO "WIRED" - FOR ENCRYPTION UPDATE | YES | YES |
| NUMBER OF FULL DUPLEX BELTPACKS USED WITH A BASE STATION | 10 | 10 |
| NUMBER OF "SIMPLEX" LISTEN ONLY BELTPACKS (TALK NOT ENGAGED) | UNLIMITED | UNLIMITED |
| SYSTEM SSID | ALL BTR-24 AND TR-24 UNITS ARE PROGRAMMED WITH AN IDENTICAL SSID CODE - ALLOWS EASY EXPANSION (ADDING BELTPACKS) OF ANY SYSTEM | ALL TELEX LEGACY SYSTEMS ARE SET WITH A UNQUE SSID CODE THAT IS SPECIFIC TO THE SYSTEM AS IT IS ASSEMBLED AT THE FACTORY. ADDING BELTPACKS TO A EXISTING TELEX LEGACY SYSTEM CAN BE DONE, BUT ONLY BY PROGRAMMING AT THE FACTORY WITH SYSTEM INFORMATION FRO |
| ENCRYPTION KEY - 64 BIT (DES) | USER CHANGEABLE | USER CHANGEABLE |
| APPLICATIONS | CHURCHES CONSTRUCTION CREWS CRANE OPERATORS CROWD MANAGEMENT HOSPITALS LUVE EVENTS PARNIG ATTENDANTS PRODUCTION CREWS SCHOOLS SECURITY THEATERS | COACHING (FOOTBALL) REFEREE (SOCCER:RASKETBALL HOCKEY) JUDGING (TRACK & FIELD) |

BTR-24 vs Telex Legacy[™]



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BTR-24 & Telex Legacy Comparison.xls FEB-19-2007 INFORMATION SUBJECT TO CHANGE

HME DX200[™] vs. Telex BT BTR-24 & BTR-600

| Feature | DX200 | BTR-24 | |
|--|-----------------------------|---|--|
| RF Frequency Range | 2.4-2.4835 GHz FHSS | 1 2.4 GHz 802.11b (2.4 - 2.4835 GHz) 11 Channels Cry DSSS trolled | |
| Base Transmit Power | 100 mW | 200 mW pical | |
| License-Free Operation | YES | YES | |
| Antenna and Channel Diversity | YES | YES | |
| Automatic Frequency Selection | YES | YES - ClearScan, 11 Channels | |
| Wireless Isolated Channel | YES | YES | |
| Simultaneous 2-Wire and 4-Wire Operation | YES | NO YES | |
| RTS® and ClearCom® 2-Wire Interface Support | YES | YES (Stanuard) | |
| Remotely "Unlatch" Beltpacs from Transmitting | YES | NO DE | |
| Beltpac Transmit Power | 100 mW | 70 mW (SAR TEST APPROVED) | |
| Voice Prompts | YES | YES | |
| ISO+ Mode | YES | YES | |
| Internal Beltpac Antennas | YES | YES | |
| Low Battery Indication | LED Blink & Voice Prompt | LED Only LED only | |
| Beltpac Weight | 7.4 oz. | 12 oz | |

Telex <vs> The Competition

• BTR-24 vs HME DX200

| Feature | DX200 | BTR-24 |
|------------------------------------|---------------------------|-----------------------------|
| Number of Audio Channels | 1 | 3 |
| Programmable Buttons | NO | YES |
| Base Station Size | 1 RU Wide by 1 RU Tall | 1/2 RU Wide by 1 RU Tall |
| Base Station Weight | 9 lbs 2 oz | 2 lbs 11 oz |
| Base Station Battery Operation | NO - DX200 YES - DX100 | YES - 8-10 Hrs |
| Type of Base Station Battery | 6 AA | LiON Recharge |
| System P/N Available with Case | NO | YES |
| SAR Test | NO | YES |
| Beltpack XLR Connector | NO | YES |
| Rack Mtg & Wall Mount HDW Included | NO | YES |
| Frequency Response | 200 - 3500 Hz | 400 - 5500 Hz |
| Warranty | 2 Years | 3 Years |



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Questions??

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Thank You!

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